

# Webinar

## REQUEST FOR OFFERS FOR DISADVANTAGED COMMUNITY GREEN TARIFF PROGRAM

September 9, 2021  
1:00 – 2:00 PM PPT



Willie Calvin, Power Resources Specialist  
Phil Cornish, Senior Power Resources Specialist

***Offers due Tuesday, September 21, 2021, 5:00 PM PPT***

**SAN JOSE**   
**CLEAN ENERGY**  
A Program of the City of San José

# AGENDA

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- Webinar Details
- SJCE Overview
- DAC-GT Program Overview
- RFO Overview
- Requirements and Evaluation
- Offer Submittal
- Q&A



# WEBINAR DETAILS

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- This webinar is being recorded and will be posted to our website.
- All participants will be muted during the webinar unless un-muted to ask a question.
- You may send a question in chat or raise your hand to be unmuted.
  - Written questions in chat will be read aloud to the group and then answered to the best of our ability. Some may require more consideration and will be answered via the Q&A document later.
  - You can submit a question at any time, though we may not answer until the Q&A period at the end.
  - All questions discussed on the webinar as well as all questions submitted via e-mail will be in the Q&A responses posted to the RFO Web site by September 15, 2021. The identity of the questioner will be anonymized wherever possible.

# SAN JOSE CLEAN ENERGY OVERVIEW

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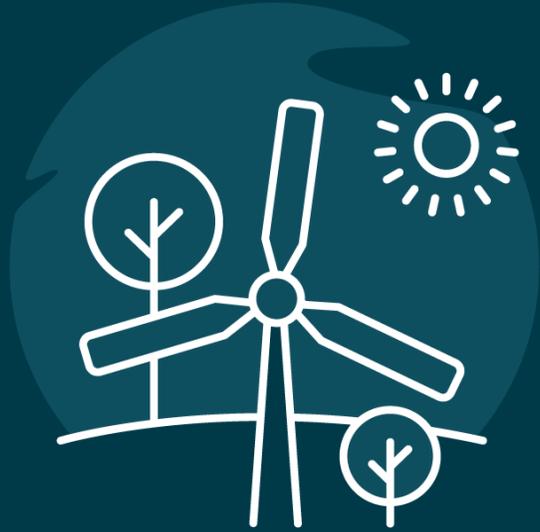
- Established in 2017, SJCE is a program of the Community Energy Department, an enterprise department within the City of San José
- Launched service in February 2019
- Serves more than 350,000 customers and has a peak load of almost 1 GW. SJCE is responsible for purchasing over 5,000 GWh of electricity annually and has an annual operating budget of over \$300 million
- Provides clean energy at competitive rates to help the city meet its [Climate Smart San José](#) goals and provide local benefits
- SJCE's default service GreenSource is 55% renewable. Customers can also choose to upgrade to TotalGreen for 100% renewable energy or opt-down to SJCE's lowest cost product GreenValue for 36% renewable energy (rates at parity with PG&E).
- For more information about SJCE, please visit: [www.sanjosecleanenergy.org](http://www.sanjosecleanenergy.org)



# DAC-GT OVERVIEW

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- New solar facility to provide 500-600 low-income customers in DACs 20% discount on electricity
  - Customer receives 100% solar energy
  - CPUC-funded
  - Strong equity focus
- Increases access to benefits of renewable energy
- Considers customers who
  - Rent their home
  - Cannot afford solar
  - Whose home is unsuitable for solar
- All CARE/FERA customers in SJ DACs are eligible (~8,000)
- SJCE is not implementing a Community Solar Green Tariff (CSGT) program



# RFO OVERVIEW

# DISCLAIMERS

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- By participating in SJCE's RFO process, a Participant acknowledges that it has read, understands, and agrees to the terms and conditions set forth in these RFO Instructions, including all attachments.
- SJCE reserves the right to reject any offer that does not comply with the requirements identified herein.
- SJCE may, in its sole discretion and without notice, modify, suspend, or terminate the RFO without liability to any organization or individual.
- The RFO does not constitute an offer to buy or create an obligation for SJCE to enter into an agreement with any party, and SJCE shall not be bound by the terms of any offer until SJCE has entered into a fully executed agreement.
- Should there be any discrepancies between the RFO documents, statements made during this webinar, the webinar slide deck, and the power purchase agreement (PPA) template, the PPA template will control.

# COMMUNICATIONS

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- All RFO documents are available at the RFO website: <https://sanjosecleanenergy.org/energy-procurement>
- All announcements, updates and Q&As will be posted on the website.
- Any communications regarding this RFO should be sent to [RFO@sanjosecleanenergy.org](mailto:RFO@sanjosecleanenergy.org). Please only send questions and communications to the RFO email address.
- Emails sent to any other address or individual and not to the RFO email may not be reviewed or responded to.

# TIMELINE

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Date	Item
9/1/21	RFO issuance and Q&A open
9/9/21	Bidder Webinar to discuss RFO process at 1 PM PPT.
9/13/21	Deadline to submit Q&A questions. Submit questions to: <a href="mailto:RFO@sanjosecleanenergy.org">RFO@sanjosecleanenergy.org</a>
9/15/21	Q&A responses posted to the SJCE RFO website
9/21/21	Deadline to submit RFO Proposals to <a href="mailto:RFO@sanjosecleanenergy.org">RFO@sanjosecleanenergy.org</a>
9/30/21	Bidders notified of shortlist status
12/15/21	Power Purchase Agreement (“PPA”) negotiations and awards

# ELIGIBILITY CRITERIA

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- The Project must be physically located in and connecting electrically to a circuit, load, or substation within PG&E's service territory and located within an eligible DAC. See RFO instructions for more details.
- The Project must be a new solar, wind, hydroelectric, or biomass/biogas Renewable Portfolio Standard ("RPS")-eligible, in-front-of-the-meter, generating facility with a nameplate rated generating capacity between **500 kW and 1.7 MW**, inclusive. *Behind-the-meter projects, non-renewable technologies, and other complementary technologies such as energy storage are not eligible.*
- The Project must have an online date no later than December 31, 2023.
- The Project must have completed a Phase I Interconnection Study. If shortlisted, we'll ask for Phase II study if available.
- The Project must comply with the California Air Resources Board's Voluntary Renewable Electricity Program.
- The Project must be Green-e certified.
- Storage NOT allowed

# ELIGIBILITY CRITERIA

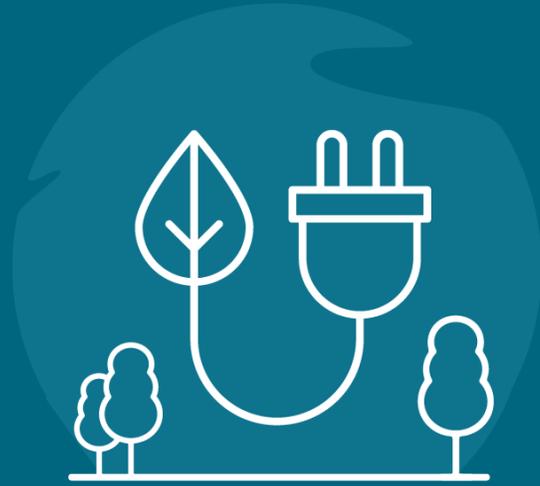
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<b>Price</b>	<p>Fixed \$/MWh with zero percent (0%) annual escalator. Prices must be offered at the project pnode AND NP15.</p> <p>Note: Actual payments to bidder will be consistent with the terms of the PPA Agreements for each project.</p>
<b>Number of Offers</b>	<p>Bidders may submit a maximum of one (1) offer per unique facility/location. This project should be the largest size and most competitive offer that meets all compliance requirements. All projects will be evaluated with the assumption that smaller project sizes may be priced and negotiated during final shortlisting negotiations.</p> <p>Alternative configurations, durations, or pricing schemes may be submitted as descriptions within the narrative document (see full description in “Submission Package” section below) but will not be evaluated or considered until after shortlisting if at all.</p> <p>NOTE: If a single Bidder wishes to submit multiple unique facilities (at different locations), each project must be submitted as an entirely separate Submission Package with fully completed copies of each relevant document.</p>
<b>Term</b>	<p>Bidders must submit a conforming offer with a term of fifteen (15) years. Bidders may also provide additional alternate offers of ten (10) years and twenty (20) years, if desired in the narrative document.</p>

# ELIGIBILITY CRITERIA

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<b>Scheduling Coordinator</b>	Buyer shall be the Scheduling Coordinator (“SC”). Bidders may also provide an alternative offer that reflects Seller as the SC in the narrative document.
<b>Ownership</b>	All projects will be owned by the Bidder, with SJCE contracting the output of the resource for the duration of the contract term.
<b>Expected Commercial Operation Date (“COD”)</b>	On or prior to December 31, 2023.
<b>Deliverability</b>	Both “Energy Only” projects and projects with Full Capacity Deliverability Status (“FCDS”) are eligible for this RFO. Energy Only projects will not receive any value for providing Resource Adequacy benefits.
<b>Seller Security Requirements</b>	Development Security of \$60/kW of Contract Capacity. Performance Security equivalent to one year of expected project revenues.
<b>Guaranteed Energy Production</b>	One hundred sixty percent (160%) of proposed estimated annual energy production in each 2-year performance measurement period.
<b>Labor Requirements</b>	Must comply with prevailing wage laws.



# REQUIREMENTS AND EVALUATION

# SUBMISSION REQUIREMENTS

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- **Offers are due Tuesday, September 21, 2021 by 5 PM PPT**
- Only electronic submittals will be accepted via e-mail sent to [RFO@sanjosecleanenergy.org](mailto:RFO@sanjosecleanenergy.org)
- Submissions must include the following attachments:
  - Project Narrative (see instructions for detailed information on what should be included)
  - Fully completed Offer Form template, Attachment 1
  - Redlined PPA Template, Attachment 2. *NOTE: the template is set up with SJCE as Scheduling Coordinator but this can be modified pending negotiations.*
  - OPTIONAL: Local and Small Business Forms, Attachment 3
  - ArcGIS file of project's geospatial footprint. Instructions are in Attachment 4
- **NOT REQUIRED:** exclusivity agreement and financial document NDA. These are for shortlisted projects at a later date, but we have included for your information

# EVALUATION CRITERIA

Evaluation Criteria	Points
Value (energy, attributes, capacity)	40
Project Viability	10
Environmental impacts	5
Project team experience	10
Redline to PPA	20
Impact on DACs	2
Project Location	2
Local Business Enterprise	5
Small Business Enterprise	5
<b>Total</b>	<b>100</b>

# SHORTLIST

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- Within 14 days of short-list notification, the following items and documents must be submitted to SJCE:
  - A signed Exclusivity Agreement (Attachment 5) and Shortlist Deposit (\$3,000/MW of generation).
  - The most recent Phase 1 (required) and Phase 2 Interconnection Studies and Generator Interconnection Agreement (if available).
  - Demonstration of site control.
  - Credit rating and financial statements.



# QUESTIONS?

All questions and answers from this webinar will be posted on the solicitation website:

[www.sanjosecleanenergy.org/energy-procurement](http://www.sanjosecleanenergy.org/energy-procurement)

For additional questions or more information, please contact the designated procurement contact:

Phil Cornish at [Phil.Cornish@sanjoseca.gov](mailto:Phil.Cornish@sanjoseca.gov)